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Book Summary: The title of this book is Dynamic People Skills and it was written by Dexter Yager, Ron Ball. This particular edition is in a Paperback format. This books publish date is Jun 01, 1996 and it has a suggested retail price of \$9.99. It was published by Tyndale House Pub and has a total of 188 pages in the book.

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Dynamic People Skills: Yager, Dexter, Ball, Ron ...

Here are my favorite quotes from Dexter Yager's Dynamic People Skills, which is an excellent book. "Here's the good news: you can create permanent change in your life. There is a way to get beyond mediocrity and gain self-respect. But you can't play games anymore — not with your bank account, your personal dignity, your marriage — or anything else that matters.

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If you are in some kind of job you must be wondering why it is necessary to do a business. I have also pondered over that for a long time. Business only is the solution to your dreams if you want to create an ever expanding source of wealth and provide you with the

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free time that you can live any way you want. Let us be blunt here. A job is a job. It requires you to be physically working. It might pay you handsomely or it might not but you need to be tied to that chair for a particular period. Typical problem with the job is “when you stop working your income stops. Moreover your job eats your time. How many times you wanted a leave but instead were rushing to your office. In your job you are working for somebody. All your labour is utilized to produce gains for the company you work. What do you get out of it? Just a monthly wage. Why do this when you can build a fortune with same amount of work or less. Business is the gateway to freedom. Be it financial freedom or freedom of time. You might be working 9 to 5 everyday and managing your family well but what about future. The figures say that 80% of people in job can hardly manage their finances after retirement. Therefore if

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you want freedom and security you must start a business and make it successful. If you want to stop worrying about payments and pay raises, business is the answer. Starting your own business is a wise decision. Invest time and money to build up your home business until it is profitable enough for you to become a full-time, self-employed person. Please do not get me wrong. Quite a number of people are happy with their jobs as long as they can keep one. They have a routine they like. They get up and leave for job, happily exhaust their brain and energies for achieving the goals of company and return home tired. Then they race against time to manage unmanageable household chores because job has left no time for that. They sacrifice their likings to manage the house and the kids by squeezing time from here and there. After all you cannot increase hours in a day. They get frustrated but continue because

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they have been brought up with the idea of that kind of lifestyle. Their job is a continuous fuel that runs their machinery. It is never enough but they learn to manage. To trap them further there are pay raises, promotions and bonuses. For most of them their job/work is kind of a burden. They can hardly wait for a weekend. That is the reason people wait for holidays eagerly. They are not content but they learn to live with discontentment. Poor Souls! They are oblivious to the fact that there are more ways to financial independence than the one they follow. Then there are other kinds who are not blinded by the job glare. These are the people who keep looking beyond their present shackles. They hate it when somebody orders them. They hate to get up at the dictated time and rush to the office. They can see their labor rewarding somebody else. These are the people who keep thinking about the financial independence and

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look for opportunity to get it. But hold on. Not all of them would be able to achieve what they dream. Because most of them are too insecure to take any action towards realization of the goals they have been thinking. They have the dream, they have the desire but they lack the fire to fuel that desire. Quite a number of them have become so accustomed to the security of the job that they won't move in spite of the knowledge and opportunity. A lot of people keep procrastinating and for them the day never comes. There is another group who starts but quits at the first sign of failure. Only few are willing enough to work harder to make it. You can be among those few. Are You? Then get going.....

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